

Phase 1 – Performance-Based Contracting

These are first level decisions that must be made in planning for the transition to performance-based contracts. Fiscal decisions cannot be made until many other design decisions have been finalized.

Key Steps and Design Decisions

1. Establish a clear vision.
2. Define assumptions and expected results.
3. Define the target population.
4. Define the scope of work –core responsibilities of the private agency.
5. Define the services included/excluded.
6. Define the case-level public/private agency roles.
7. Define the outcomes, indicators and data sources.
8. Define the budget assumptions and funding sources.
9. Define the payment model and calculate the rate.
10. Develop the procurement/contracting process--TBD
11. Define the start-up and transition process and timeline-TBD
12. Develop the systems for monitoring contracts-TBD